



INFINIDAT

# INFINIDAT – Faster Than All-Flash Challenge

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## *Terms and Conditions*

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### Definitions

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- **“InfiniBox”** - Means InfiniBox F6000 and F4000 series arrays.
- **“Customer”** – INFINIDAT’s customer acquiring the InfiniBox for internal use, either directly from INFINIDAT or from an Authorized partner.
- **“Faster-Than-All-Flash Challenge Period”** - period starting on April 25<sup>th</sup>, 2017 until July 30<sup>th</sup>, 2017.
- **“Effective Date”**- Faster Than All-Flash Challenge Period commences on the installation date of the InfiniBox at Customer’s site.
- **“Charitable Organization”** – a non-for profit charitable organization approved by Infinidat’s Legal Department.
- **“Eligible Territories”** - United States, United Kingdom, Israel, Italy, France, Germany, Spain, Nordics, South Africa, Japan, India, Mexico, Canada and Australia.
- **“Real Application Workload”**
  - IO Generated from Customer’s application and not a synthetic workload generated by benchmark applications such as Iorate, Iometer, Vdbench, FIO, etc.
- **“All-Flash Array”** - A Flash Array storage appliance generally available for purchase prior to Jan 1<sup>st</sup>, 2017.
- **Try&Buy Purchase Order**
  - **“Try”**- Customer’s opportunity to evaluate the InfiniBox for the purpose of determining whether the InfiniBox meets the “Faster-Than-All-Flash Challenge” during the period of 30 days following the Effective Date (“Evaluation Period”).
  - **“Buy”**- Customer’s commitment to purchase the applicable InfiniBox following the Evaluation Period, if the InfiniBox meets the Faster-Than-All-Flash Challenge.

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## Faster Than All-Flash Challenge

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- INFINIDAT guarantees that during the Evaluation Period the InfiniBox will outperform Customer's single All-Flash Array in a ***Real Application Workload***.
- Where the InfiniBox succeeds in outperforming the Customer's single All-Flash Array using a Real Application Workload, INFINIDAT will donate US\$10,000 (or an equivalent amount) to a **Charitable Organization** of Customer's choice, provided however that the eligibility of any such Charitable Organization shall be subject to the prior written approval of INFINIDAT's Legal Department and provided further that the Customer purchases the InfiniBox.
- Where the InfiniBox does not succeed in outperforming the Customer's All-Flash Array, and the INFINIDAT team has been afforded the opportunity to address the performance level delivered as provided below, INFINIDAT will donate US\$10,000 (or an equivalent amount) to a Charitable Organization of INFINIDAT's choice.

## Eligibility and Requirements

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- Customer must submit to INFINIDAT a Try&Buy Purchase Order for an InfiniBox within the Faster-Than-All-Flash Challenge Period.
- Customer needs to meet with an INFINIDAT solutions engineer in order to approve Customer's eligibility for the Faster-Than-All-Flash Challenge and evaluate the planned application workload as well as the required InfiniBox configuration for the test.
- Customer will adhere to INFINIDAT's best practices for the configuration of the application, host and InfiniBox.
- The application needs to be installed on capacity presented by the tested InfiniBox system.
- Customer will allow INFINIDAT to review the configuration to ensure the best practices are being followed.
- Customer must enable remote support on InfiniBox.
- Evaluated response time are system internal response times (any external response times produced by the fabric/host/application are not part of the challenge).
- In the event that the InfiniBox does not succeed to company with the challenge, Customer will allow INFINIDAT to troubleshoot and suggest changes, which may include downloading system traces, host traces, fabric traces and any helpful evidence.

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## GENERAL

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INFINIDAT ***Faster-Than-All-Flash*** Challenge is available for and applicable to a Try&Buy Purchase Order for an InfiniBox, approved by INFINIDAT, ordered and installed in an Eligible Territory only. The Faster-Than-All-Flash Challenge will not apply to any Try&Buy Purchase Order that will not be approved by INFINIDAT or where the applicable laws prohibit such offers.

INFINIDAT reserves the right to change the terms and conditions of this ***Faster-Than-All-Flash*** Challenge, or modify or suspend or end this ***Faster-Than-All-Flash*** Challenge, at any time without notice and with no liability to INFINIDAT of any kind.

It is hereby clarified that INFINIDAT reserves the rights, at its sole discretion, to determine each Customer's eligibility for the INFINIDAT ***Faster-Than-All-Flash*** Challenge, prior to acceptance by INFINIDAT of any Try&Buy Purchase Order.

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